



City of Gulfport, Mississippi

Agenda City Council

2309 15th Street
Gulfport, MS 39501

Tuesday, January 23, 2018

1:00 PM

*Gulfport City Hall
Council Chambers*

1:00 p.m.
Special Meeting
Council Chambers
2nd Floor

Confirmation of Agenda

1. Letter of recommendation - regarding bids received for the purchase of a train for the Harbor Lights Show - to be made a part of the minutes.

Setting of Next Meeting and Adjournment



Memorandum

To: Mayor Billy Hewes and
Gulfport City Council

From: Ronda Cole, Clerk of Council
City Council

Date: 01/23/2018

Subject: Letter of recommendation - regarding bids received for the purchase of a train for the Harbor Lights Show - to be made a part of the minutes.

Recommendation:

Memorandum - City of Gulfport

Purchasing

To: The Honorable Mayor and City Council

From: Connie Debenport, Purchasing Manager

Date: January 22, 2018

**Re: Harbor Light Show – Train
Department of Leisure Services
Bids Received 01-17-2018**

I have reviewed the bids received on the above referenced item and find Zhengzhou Jinshan Amusement Equipment to be the lowest and best bid received in the amount of \$30,607.00.

I have issued Purchase Order #196874 accordingly and respectfully request you make this a part of the minutes. Please see attached tabulation sheet for your review.

In order to complete the purchase from China, we will wire the total purchase amount of \$30,607.00 to a secure escrow account (Alibaba Trade Assurance account) to be released only upon our review and acceptance of the delivered product.

Thank you for your consideration.

**COG Passenger Train
PRICING TABULATION**

1/17/2018

	PROVIDER	EXW PRICE	DDP PRICE	TOTAL PRICE DDP
1	(Zhengzhou) Jinshan Amusement	\$23,365.00	\$7,242.00	\$30,607.00
2	Modern Amusement Group Co., Limited	\$36,800.00	\$7,000.00	\$43,800.00
3	(Zhengzhou) Beston Amusement Equipment	\$57,000.00	\$7,600.00	\$64,600.00
	NOTE: (Zhengzhou is a city name, not a company umbrella name)			

I certify that the prices shown above represent an accurate accounting of all proposals received.

RUF WALKER

Procurement notes:

1. North American/USA manufacturers were also solicited but typically provide "mini" trains designed mostly for Shopping Malls. Several were contacted including, Watman World, True American Classics, and Packmule. These were all typically MINI or small trains, not suited for Theme Park-type use.
2. DDP pricing was solicited of all vendors and the DDP is only good for 7 days due to changes in shipping and agent charges week to week. Prior to ordering, the actual DC will have to be updated. It usually does not change by much, but changes up and down frequently.
3. All vendors wanted pre-payment. It was explained that the city could only purchase on terms that allowed payment after delivery inspection. None of the vendors will ship on those terms. In an effort to find terms that protected the public interest, escrow was proposed to the vendors. The low vendor agreed to use an escrow or Alibaba Trade Assurance, which is a trade specific escrow service.
4. The final color scheme and graphics are to be determined at the time of the order. Leisure services will provide that during the construction period.
5. The train will be custom-made and can be considered "commissioned art."
6. For general contact with the low vendor, use:

alina@js-rides.com
 Zhengzhou Jinshan Amusement Equipment Machinery Co.,Ltd .
 Jinhua Road
 310 National Road
 Shangjie District,
 Zhengzhou City,China
 Ph: +86-15737132131 (whatsapp)
 Tel: +86-0371-86560516
 Skype: alina2015341
 Wechat : 1228263034

7. A Trade Assurance escrow order will have to be generated for the day the city is ready to make payment to escrow. It creates an online link to make payment.



City of Gulfport
 Finance & Administration Dept.
 Purchasing Division
 P.O. Box 1780
 Gulfport, MS 39502
 PH: 228.868.5705
 Fax: 228.868.5704
 TAX EXEMPT# 64-74-0087K
 MS. CODE: 27-65-105

Purchase Order

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THIS NUMBER MUST APPEAR ON ALL INVOICES,
 PACKAGES AND SHIPPING PAPERS.

Purchase Order # **196874-00**

Delivery must be made within doors of
 specified destination.

BILL TO

VENDOR

ZHENGZHOU JINSHAN AMUSEMENT EQUIPMENT
 JINHUA ROAD SHANGJIE DISTRICT
 ZHENGZHOU CITY CHINA

SHIP TO

DEPT OF LEISURE SERVICES
 1422-23RD AVENUE 2ND FLOOR
 POC: JIM (228-868-5881)
 GULFPORT MS 39501

Vendor Phone Number	Vendor Fax Number	Requisition Number	Delivery Reference
008637186593988		214562	

PO Issue Date	Vendor Number	Date Required	Freight Method/Terms	Department/Location
01/18/2018	73098			Leisure Services

Item#	Description/Part No.	Qty	UOM	Unit Price	Extended Price
1	<p>The above purchase order number must appear on all invoices, packages, and shipping papers.</p> <p>AS PER BIDS RECEIVED IN PURCHASING ON 01/17/2018; TRACKLESS TRAIN, 35 PASSENGER, ONE LOCOMOTIVE, 3 CARS, WITH SMOKE STACK AND STEAM WHISTLE SOUNDS.</p> <p>420 -400-445-000-000-627900-02818 \$30,607.00</p> <p>420 -400-445-000-000-627900-02818 30,607.00</p>	1.0	EACH	\$30,607.000	\$30,607.00

By *Connie Duberget* MP
 Authorized Signature

OFFICIAL COPY

PO Total **\$30,607.00**